

Are you looking for an accurate read on today's investment property market?

In today's residential property market, investors are presented with a number of conflicting choices. The economic ups and downs of recent years mean investor prudence is required now more than ever to mitigate the risks and ensure you make wise investment decisions that achieve your goals.

How are you going to decide what is a good investment property for you? Irrespective of market conditions, investors need to detach themselves from their emotions and base their investment decisions on facts, figures and reliable research.

Managing Director of Aviate, Neil Smoli, will be conducting a Discovery (Bus) Tour of inner-city Melbourne on Saturday 10th December 2011.

The tour will demonstrate how Aviate applies its 32-point criteria to select and reject investment property.

Attendees will benefit by gaining insight from this visual demonstration of what expert investment property group Aviate considers before selecting an investment property for a client.

After the tour, Aviate will further explain its investment fundamentals in an informative and insightful presentation, aimed at assisting investors achieve their financial objectives.

Event details:

Date: 4 February 2012

Time: 8.30am – 1pm

Venue: 433 Logan Road, Stones Corner 4120

RSVP: 27 January 2012

Agenda as follows:

8.30am Meet at 433 Logan Road, Stones Corner 4120

9.00am - 9:15am Initial briefing

9:15am Depart – tour takes place

11.00 - 11.20am Arrive back at 433 Logan Road, Stones Corner 4120

11:20 - 12:30pm De-Brief presentation by Aviate Group Pty Ltd

12:30 - 1:00pm Q&A

Note: Light refreshments are served before and after the Bus Tour.

There are a limited number of seats available on the Tour Bus, so please indicate if you wish to attend by completing the following:

Name: _____

Partner: _____ (if applicable)

Email Address: _____

Phone: _____

Who is your broker: _____

Please reserve ___ seats on the Bus Tour for me.

Fax or email this form to 02 9331 5800 or info@aviategroup.com.au



Aviate Group
Level 4, 50 Stanley Street | East Sydney
NSW 2010 | Australia
P: +61 2 9331 5577 | F: +61 2 9331 5800
info@aviategroup.com.au

www.aviategroup.com.au

Testimonials from Aviate's previous presentation:

Mick McClure, Director of Buyers Choice:

The presentation went very well. Members and their clients ... viewed a sample of past and future sites. The presenter gave a very good and broad presentation on the how, why, when etc.... of smart investment property purchasing.

I am sure all attendees learned much from Aviate's expertise. When the next presentation is announced, I will again circulate and **urge everyone to take up the opportunity.**

Mary Sartinis & Joanne Attard, Directors of Verix Finance:

We would like to thank the team at Aviate for organising the property presentation. The program provided a valuable insight into understanding the property selection criteria applied by Aviate. We felt that this was a **unique yet undoubtedly educational experience for all that attended and a valuable resource of information for investors.**

Anthony Alabakov, Director of Sharp Finance:

I was extremely impressed (so were my clients) by the presentation Aviate conducted. It was informative, objective, professional and would suggest at least 5 sales from my clients alone to come out of the presentation, as they all felt comfortable with the process Aviate undertake and the due diligence they go through to select sites.

I have personally witnessed many groups who deal in the space, but have never felt comfortable to deal with them, as I have had with Aviate. **I am excited by the prospect of many more of my clients dealing with Aviate for many years to come.**

The feedback from my clients who attended was extremely positive and they all thanked me for inviting them and **this creates a stronger bond with my clients**, which I am grateful for.

I would highly recommend to all brokers and groups to use this highly sought after service Aviate provides as it is a point of difference in the market place and it benefits everyone concerned. I want to personally thank Aviate for their outstanding service to my clients.

Sharp Finance client/attendee:

The presentation by Aviate explained (amongst other things) the advantages of apartments over houses for investment purposes, with each argument backed by solid data.

I left the session with a greater understanding of the property investment market, as well as an acknowledgment that Aviate would be a **worthwhile partner with which I could build a property investment portfolio.**



Aviate Group
Level 4, 50 Stanley Street | East Sydney
NSW 2010 | Australia
P: +61 2 9331 5577 | F: +61 2 9331 5800
info@aviategroup.com.au

www.aviategroup.com.au